AGBA Comments on its Share Price Performance Since Listing in November 2022



**June 2023** 

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## Summary Providing Context to AGBA's Share Price



#### **Pre-Listing of AGBA's Shares:**

- On November 14, 2022, AGBA's business was listed on NASDAQ through a business combination with a Special Purpose Acquisition Company (SPAC).
- The SPAC had a total of 10 delisting extensions being the maximum permitted by NASDAQ creating unusual and significant hurdles to AGBA's listing process.
- AGBA's business was originally valued at a valuation of \$555m.
- We believe the \$555m valuation of AGBA was below the true value of the AGBA franchise.
- Highly unusually, the SPAC's share price dropped by 50% <u>before</u> the business combination.

#### **Post-Listing of AGBA's Shares**

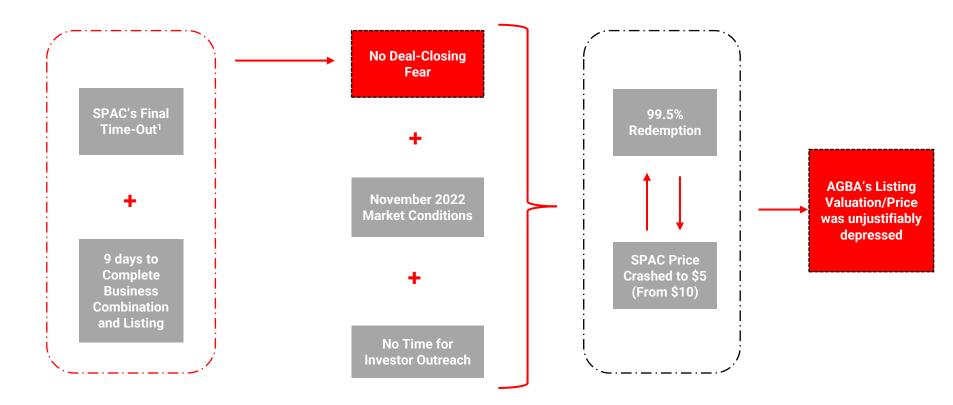
- And, within weeks after AGBA listing, AGBA's share price further dropped to below \$2 per share.
- AGBA inexplicably fell to become a 'microcap' as its market capitalization fell below \$300m.
- For some time after, trading volumes were extremely low and share price volatility was high (average daily trading volume in February was as low as \$35,000 a day).
- Trading volumes have recovered since April, but the share price remains below AGBA's expectations.

We are committed to expand our investor engagement, providing in-depth materials and updates. Accordingly, this report attempts to explain the factors driving AGBA's recent share price down. This is based on AGBA's own internal research and analysis.

<sup>1</sup> term microcap stock refers to the stock of public companies in the United States which have a market capitalization of roughly \$50 million to \$300 million.

# 'No Deal-Closing' Fear was a likely cause of SPAC's 50% Share Price "Crash" before our November Listing





### Key Challenge faced by AGBA: Time-sensitivity

- The SPAC had 10 delisting extensions, making November 14th was the "drop-dead" date of the SPAC imposed by NASDAQ (i.e. the SPAC will be delisted regardless of whether the business combination is consummated)
- AGBA was left with 9 days (after SEC's confirmation) to complete the business combination and Listing before SPAC's "drop-dead" date

(Please turn to Appendix for further explanations)

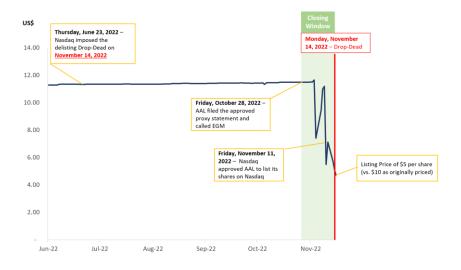
## SPAC's "Last Days" Share Price "Crash" led to \$280m Value Gap from Get-Go



Highly Unusual
SPAC Price
Crashed before
Completion of
Listing



No time to renegotiate with the SPAC to adjust transaction parameters (e.g. issuing more shares than 55.5m agreed) to reflect SPAC's closing price of \$5.00 rather than \$10 per share, and to seek SPAC's shareholders approvals for the renegotiated terms.

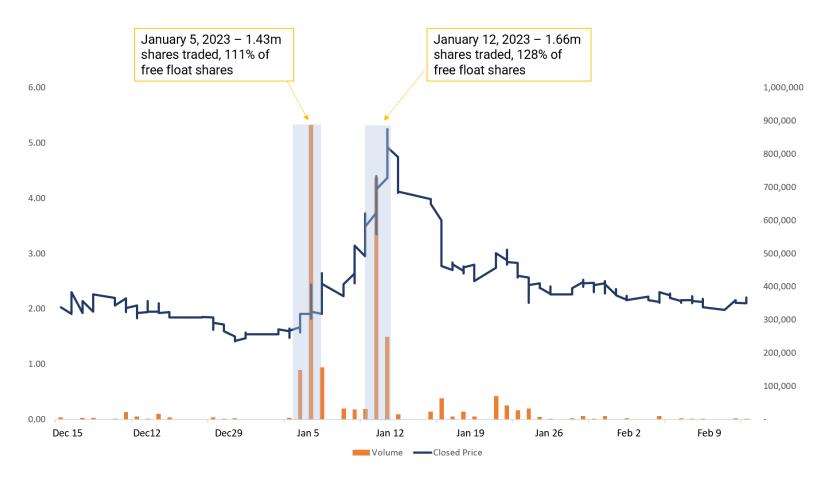


Value Gap	\$4.3	\$242.0m
Listing Day (Nov 15)	5.0	277.5
Originally Agreed	\$10.0/share	\$555m
	Share price	Value

AGBA fell to become a 'microcap' because of the reduced market capitalization of below \$300m

## Unknown Trading Abnormalities Between January 3<sup>rd</sup> and 14<sup>th</sup>

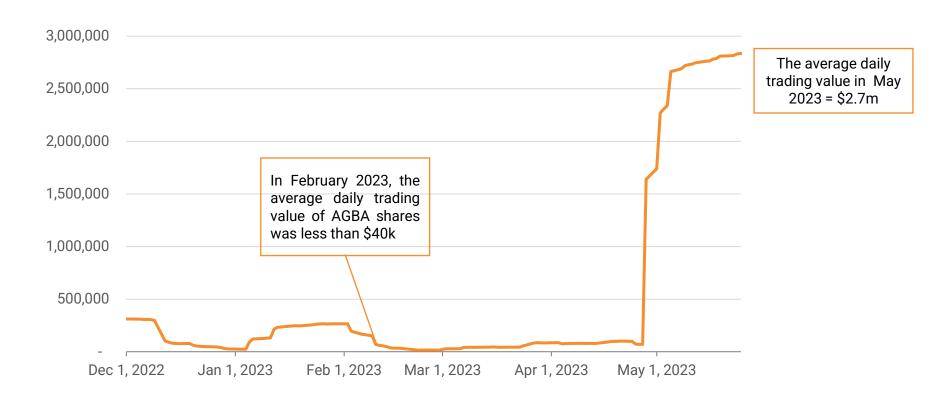




 This might be one of the abnormalities associated to being unjustifiably deemed as a 'microcap' at the time. We are glad to report AGBA trading volume has improved and stabilized to a healthy level since April.

## Improved Trading Volume since April 2023 Investor Outreach

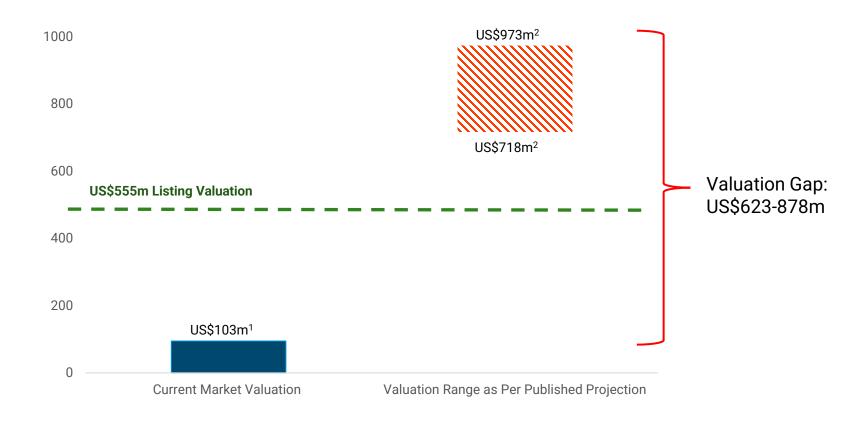




 The Company started worldwide investor outreach and engagement after most nation-wide COVID restrictions were lifted in early March. The enhanced understanding on AGBA is driving investor interest and enhanced liquidity in AGBA Shares.

## AGBA Valuation Gap





#### Notes

<sup>&</sup>lt;sup>1</sup> Based on last closed price of US\$1.62 as of May 31 2023

<sup>&</sup>lt;sup>2</sup> Based on the Company's projections and valuation analysis published Apr 14 2023

## What We Are Doing Steps Taken to Address Share Price/Valuation Gap



- **Educate**: ongoing release of multiple in-depth reports on our business.
  - We are a very well-known, market-leading company in Hong Kong.
  - We are not as well-known to the international investment community.
  - Requires time to demonstrate our value proposition and build trust with our international investors.
- Engage: expand our investor relations program.
  - We now have investors across the globe.
  - We already have an extensive investor relations program to regularly connect with investors.
  - Constant updating of investors on the company's historic performance and forward outlook.
- Report: regular reporting on our financial performance.
  - We are excited about where our business is today and its growth prospects.
  - We published our first quarterly results this year, showing a 500%+ increase in our revenue.
  - Regular reporting on our financial results will provide a better context for our relative valuation.



## THANK YOU

For further information, please visit www.agba.com



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## **Appendix**



### Appendix Notes to Page 4



### 1) Final time-out

- Nasdag imposed on the SPAC a final delisting date of November 14, 2022.
- The SPAC had reached maximum number of permitted extensions.

### 2) Nine days to Complete the Listing

- The SEC only completed their review of the SPAC's preliminary proxy statement on October 28, 2022, being
  one of the key regulation conditions to consummate closing of the business combination.
- Only nine days to complete the business combination and listing before the November 14 final time-out

### 3) No time flexibility

- No time for AGBA to reach out to investors globally.
- NASDAQ's 'no objection" received hours before the SPAC's final time-out.

### 4) No investor outreach

- AGBA had less than two weeks between SEC's confirmation and the SPAC's final time-out.
- AGBA had no chance to reach out to investors to present its investment case.
- No information was presented to the market except public disclosures of Definitive Proxy Statement of the Business Combination on October 28, 2022.

### 5) 99.5%+ Redemption

Over 99.5% of all investors of the SPAC redeemed their shares.

### No-closing fear

- SPAC investors did not expect AGBA to be able to close the Business Combination before the final time-out.
- This likely resulted in large sell-off by investors to avoid total loss.